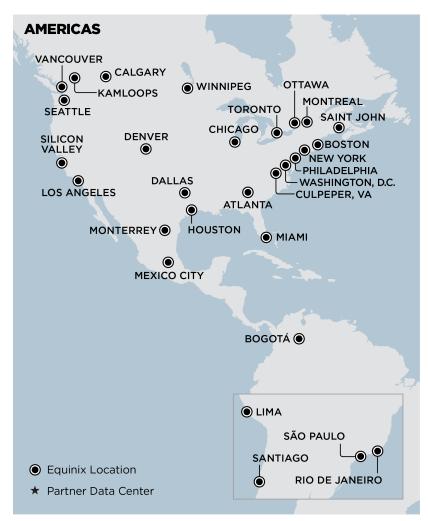


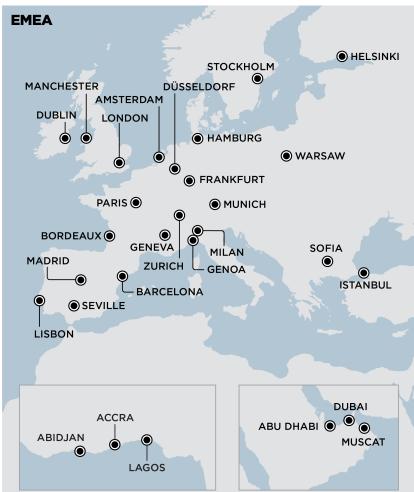
An Equinix Introduction

Martin Atkinson Senior Manager, Peering & Interconnection January 2023



### **Equinix current global Footprint – March 2023**









# Colocation





### **Latest Global Footprint Updates**



Equinix Expands to Indonesia – Jakarta
On October 6<sup>th</sup>, Equinix expands to Indonesia with \$74M Data Center Investment -Strategically located near the largest internet exchanges to meet the country's growing digital needs.

Digital Transformation
Growth in LATAM
Underpins Equinix US\$45M
Investment in its Second
Data Center in Colombia



**Equinix Enters Malaysia with \$40M Data Center Investment** On
November 30th, announced its market
entry into MALAYSIA with plans to
build a new data center located
in JOHOR, called JH1.

Equinix to expand into Chile and Peru, with acquisition of 4 Entel DC. On May 3<sup>rd</sup>, Equinix completed the acquisition of four data centers in CHILE from Entel. Equinix also announced it has signed an agreement to acquire one additional data center in PERU



**Equinix Enters Africa, Closing the US\$320 Million Acquisition of MainOne** On April 5<sup>th</sup>, ,
Equinix announced it has completed its deal to acquire West African data center and connectivity solutions provider MainOne for an enterprise value of US\$320M, marking the beginning of its expansion into the African continent.

Equinix to Enter
South Africa with a
Data Center in
Johannesburg
On December 13<sup>th</sup>,
Equinix announced
plans to enter the South
African market with
a \$160 million data
center investment
in JOHANNESBURG that
augments its current
footprint on the African
continent



# **Equinix South Africa – Johannesburg JN1 RFS June 2024**



#### Phase 1:

- 4MW
- 690+ cabinets
- +/- 1,900 sqm

#### **Additional Phases:**

- Up to 20MW
- 3450+ cabinets
- +/- 9,300 sqm





#### **Equinix Services:**

- Equinix Fabric
- Equinix Internet Access
- Equinix Network Edge







Equinix Fabric® Network Edge

Equinix Internet Access



- Suite of Connectivity Providers:
  - IX's
  - Fibre Provider access to CLS / Sea Cables / additional Metros
  - ISPs, Carriers and MNO's





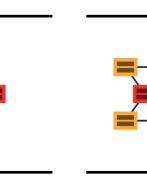
# Interconnection



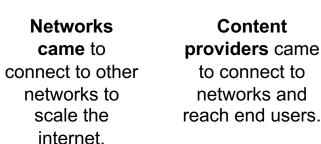
### From Interconnection to Digital Infrastructure Services

1998



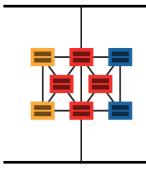


2000



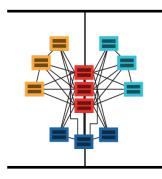
2011





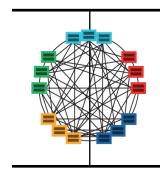
Ecosystems emerged, beginning with financial services 2014





joined to capitalize on network density and reach enterprises. 2020





Enterprises come to re-architect their Network/IT, access the cloud

Enterprise supply chain moves digital – vertical ecosystems: Media, Automotive, Payments, Healthcare, Insurance, Legal... 2023...



## Digital Infrastructure Building Blocks

Digital Services, Telco Cloud, Multi-Hybrid Cloud, Pervasive Computing, AI, Dynamic Edge applications

Global holistic IT solutions

EQUINIX

### **Interconnection Products**



Digital Infrastructure Services



Network Edge



Equinix Metal<sup>®</sup>



Equinix Precision Time®



Interconnection Services



Equinix Fabric®



Equinix Internet Exchange®



Equinix Internet Access



PNI

**Internet Services** 



### We have championed peering from the very start

EQUINIX

Equality Neutrality Internet Exchange

### **Internet Services at Equinix**

#### **Hosted and operated Internet Exchanges**

```
1-IX AMS-IX Amsterdam Ashburn Atlanta Barcelona B-BIX B-IX BIX.bg BGP.Exchange Bogota CATNIX Chicago CIXP Dallas DE-CIX Dublin ECIX EdgelX EPIX ERA-IX ESPANIX France-IX Frankfurt Frys-IX Geneva GIBIRIX TPIX PL GigaNET Helsinki Hong Kong INEX INTERIX IXManchester IXPN JPIX Tokyo Jeddah JPIX Osaka JPNAP Tokyo JPNAP Osaka KINX KleyReX LINX LONAP Lisbon London Los Angeles LSIX Madrid Manchester MegalX Melbourne Miami Milan Muscat MIX-IT NetIX NETNOD New York NL-IX NSW-IX NYIIX ONIX Osaka Palo Alto Paris PIT Chile PTT.br Sao Paulo PTT.br Rio de Janeiro Sao Paulo Seattle Seoul SFMIX SIIcon Valley Singapore SIX SOLIX Speed-IX STHIX Stockholm SWISS-IX Sydney THINX TOP-IX TORIX Toronto Tokyo TPIX PL UAE-IX WAF-IX VIC-IX Vienna (U.S.) Warsaw Zurich
```

1,970 hosted ISPs & Carriers

2,820 hosted Cloud & Content providers



### **Digital Services Products**

#### B2B and Digital Infrastucture



**Digital Infrastructure Services** 





Network Edge

Equinix Metal<sup>®</sup>

Equinix

Precision Time®



Interconnection **Services** 



Equinix Fabric<sup>®</sup>



**Equinix Internet** Exchange®



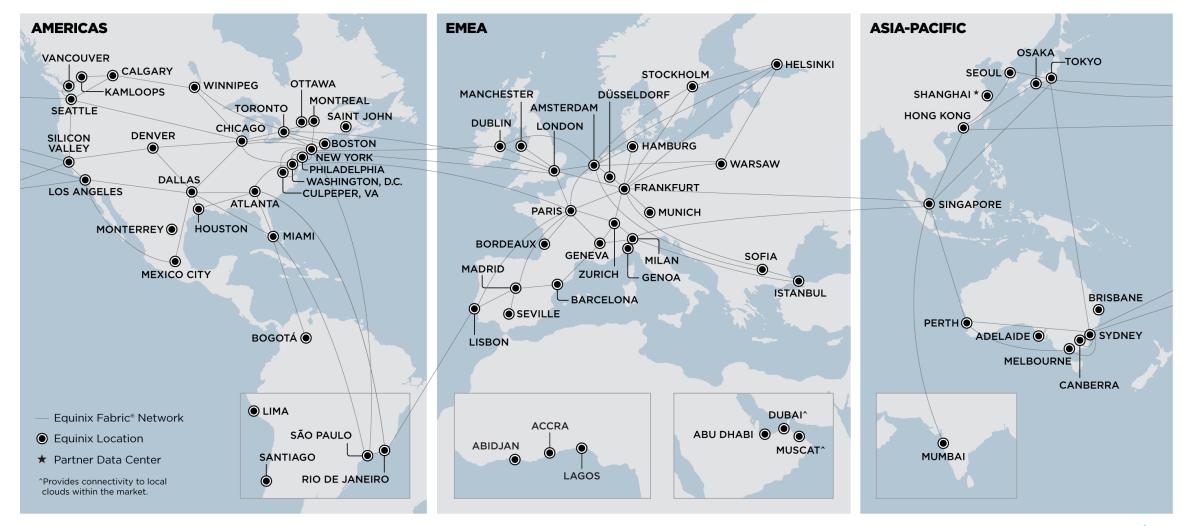
**Equinix Internet** Access



PNI

### **Equinix Fabric**

The lines on this map represent Fabric Backbone: EoMPLS links between Equinix Fabric nodes worldwide Underlying diverse MPLS services are provided by multiple carrier partners



### **Equinix Metal and Network Edge**

Global availabiliities as of 10<sup>th</sup> March 2023

			eta
M			

F Equinix Fabric

**EMEA** 

N Network Edge

AMERICAS	
ATLANTA	F M N
BOGOTA	F
BOSTON	F
CALGARY	F
CHICAGO	F M N
CULPEPER	F
DALLAS	F M N
DENVER	F
HOUSTON	F
KAMLOOPS	F
LIMA	
LOS ANGELES	F M N
MEXICO CITY	F
MIAMI	F M N
MONTERREY	

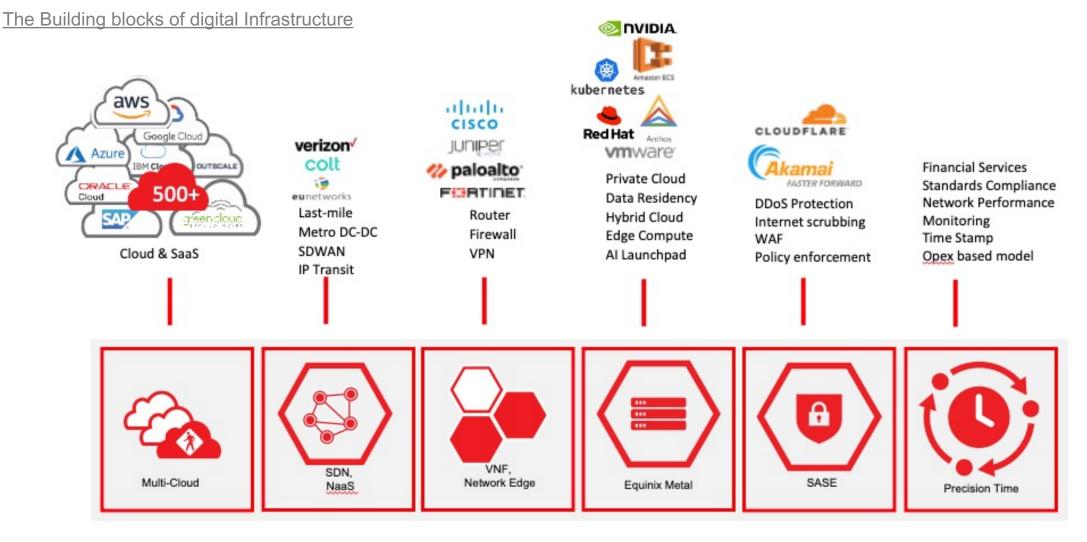
MONTREAL	F M N
NEW YORK	F M N
OTTAWA	
PHILADELPHIA	F
RIO DE JANEIRO	F
SANTIAGO	
SAINT JOHN	
SAO PAULO	F M N
SEATTLE	F M N
SILICON VALLEY	F M N
TORONTO	F M N
VANCOUVER	F N
WASHINGTON, D.C	F M N
WINNIPEG	F

ABIJAN	
ABU DHABI	
ACCRA	
AMSTERDAM	F M N
BARCELONA	F
BORDEAUX	F
DUBAI	F
DUBLIN	F N
DUSSELDORF	
FRANKFURT	FMN
GENEVA	F
GENOA	
HAMBURG	F
HELSINKI	FMN
ISTANBUL	F

LAGOS	
LISBON	F
LONDON	FMN
MADRID	FMN
MANCHESTER	F
MILAN	F N
MUNICH	F
MUSCAT	
PARIS	FMN
SEVILLE	
SOFIA	F
STOCKHOLM	FMN
WARSAW	F
ZURICH	F

ASIA-PACIFIC	
ADELAIDE	
BRISBANE	
CANBERRA	F
HONG KONG	F M N
MELBOURNE	F N
MUMBAI	F
OSAKA	F N
PERTH	F
SEOUL	F M
SHANGHAI	
SINGAPORE	F M N
SYDNEY	FMN
токуо	F M N

### **Equinix Fabric – the Building Blocks of Digital Infrastructure**



Equinix Fabric is a software–defined Multi-Service self-provisioning platform supporting private access to transformative Digital Services and Infrastructure on-demand

### **Equinix Fabric, Metal and Network Edge**

#### Fabric & Equinix Service Provider partnerships

- 1. BT launches next generation multicloud connectivity solution
- 2. Equinix and Colt Deliver an Intelligent Network at Software Speed
- 3. How Equinix and Verizon Power Digital Ecosystems in Los Angeles
- 4. Equinix and euNetworks: Digital Transformation in Healthcare
- 5. Telstra-Equinix Alliance Partnership
- 6. Orange and Equinix Bring Cloud Agility to Telco Infrastructure
- 7. Fusion Broadband Expands SDWAN service at Equinix

#### **5G / MEC services and partnerships**

- 1. Automotive V2X: MEC4Auto
- 2. "UPFaaS" and MEC Service Federation
- 3. Equinix Global Edge Developer Test-Bed
- eMBB optimizing QoE for user and costs for provider

#### **Blog Articles**

- The Building blocks of digital Infrastructure
- Unlock the True Potential of 5G With Edge Infrastructure



#### **Environment**

# Achieve our climate targets

Drive emissions reductions across our global operations and value chain

# Reach 100% renewable energy

Scale renewable energy purchasing globally to move from 95% to 100%

# Design for the environment

Invest in resource conservation strategies and data center of the future innovation

### Sustainability



# "Future First" Sustainability Strategy Inspires Us to Dream of a Better Future

ESG

### Do what it takes to protect the planet

- Climate Targets and Climate Risk
- Resource Efficiency: Energy, Carbon, Water
- Design and Innovation
- Greening our Customers' Supply Chains





## Do what's right to lead the way

- Board Composition and Governance
- Ethics, Compliance, Policy, Risk
- Cyber Security and Privacy
- Procurement ESG and Governance

#### **ESG Framework Alignment**













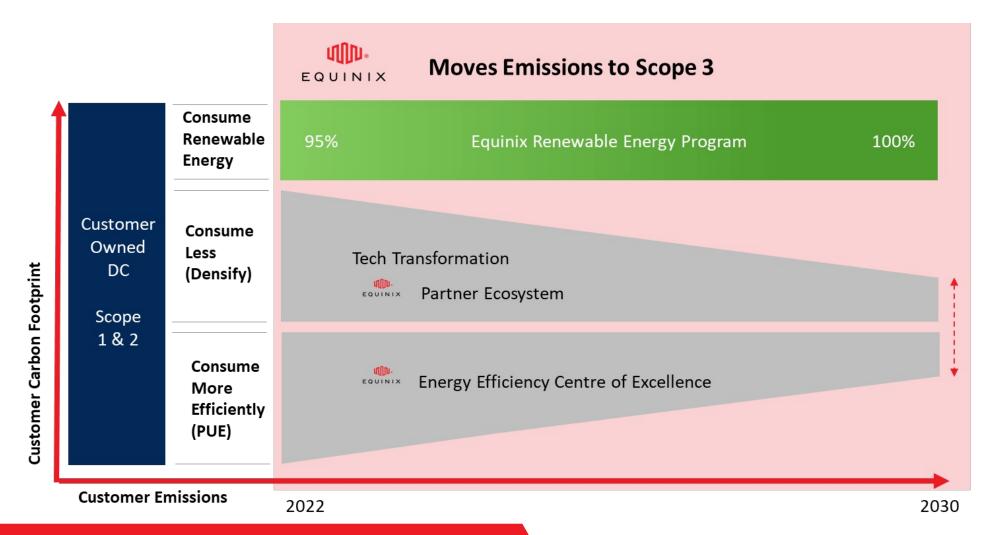


- Diversity and Inclusion
- Gender Parity
- Wellbeing and Benefits
- Community Impact

### **Transformational Pathway to 2030**



Reducing your carbon footprint to achieve climate goals



#### Social

# Build a diverse & inclusive culture

Be a place where every employee can say "I'm safe, I belong, and I matter"

# Promote health & wellness

Support the physical, mental and emotional wellbeing of all our employees

# Connect our communities

Serve and connect our communities to opportunities of the digital world

### Social

## The true value of a company is its people



#### Commitment to Diversity, Inclusion and Belonging (DIB)

Equinix is committed to building and maintaining a culture where every employee, every day, can confidently say "I'm safe, I belong, and I matter."

#### **Gender Diversity**

In 2021 Equinix:

Increased proportion of female employees to 25.3%, Increased the number of manager positions held by women to 28% Increased the number of women in senior leadership roles to 30.6%

#### **Equinix Employee Connection Networks**

25% employee adoption rate to date:

**Black**Connect















YoungProfessionalsConnect

#### **Building capabilities of aspiring leaders**

In 2021, we sponsored 30 aspiring U.S. Equinix leaders to participate in McKinsey's Black Executive Leadership Program. With the intention of accelerating the progression of Black leaders, this program focuses on building leadership capabilities and networks that distinguish successful leaders, and it is meant to help graduates achieve the next step in their careers. Upon program completion, participants received career coaching and mentoring. In 2022, we will extend the program to include individuals who identify as Black in EMEA. Additional Equinix employees will also participate, as McKinsey has expanded the U.S.-based program to include individuals who identify as part of the Asian and Latinx communities.

https://sustainability.equinix.com/social/building-a-diverse-and-inclusive-culture/



#### **Governance**

# Drive global responsibility

Promote global responsibility through unwavering values and ethical practices

# Advocate for change

Forge partnerships to advocate for innovation and action

#### Integrate ESG

Integrate sustainability into all aspects and levels of our business

### Governance

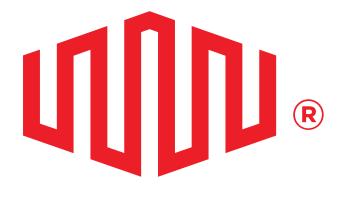
# Responsibility, Ethics & Partnerships



# ...Partnerships?

Q&A





# EQUINIX